

# PEAK EXPERIENCES THE LEARNING COMPANY INC.

# **Corporate Client Testimonials**

"We have used Peak Experience for many years for organizational development, team building and culture change. The tools and content of the workshops are exceptional. Peak Experiences has helped my organization develop and achieve and as well kept the journey interesting and fun. Frank Gallant and his team of associates are some of the best in the business."

**Margo Beckworth-Burn**, Sr. Vice President, Wyndham Worldwide

"The process of people coming together to actualize the vision of an organization is a vital and rewarding life experience. Peak Experiences associates have demonstrated a strong grasp and effective use of team building skills and strategic planning that is proving to be a powerful force assisting A.A. Munro Insurance Brokers Inc. on this journey."

**Harley MacCaull**, President, A. A. Munro Insurance Brokerage Inc.

"We have been working with Frank Gallant of Peak Experiences for the last 3.5 years on an extensive leadership development and culture change process to enhance the high performance of our department. He has been our culture change conscience and "North star". Frank brings positive energy, sincerity and wisdom to challenge our organization to reach higher as leaders to ensure we get the best possible results from our teams."

**Sean Hennessey**, Director of Planning & Self Serve / Customer Care, Bell Aliant Customer Experience

"Frank was able to give the Customer Experience leadership team knowledge and enlightenment through the Leadership Style Inventory that allowed me to self-reflect on my leadership approach and make appropriate adjustments. Frank is very knowledgeable in this field, with two of his virtues being - patience and determination - that truly aided the team along the journey."

**Sheldon MacDonald**, VP Network and Security, Bell Aliant Customer Experience

"It has been a pleasure working with you and your colleagues. A.A Munro Insurance is a more constructive culture because of our involvement with your company. You are always prepared, professional and effective. Thank you."

**Wayne Ezekiel**, President A.A.Munro Insurance

"Before our team participated in a Peak Experiences workshop with Frank we sometimes found ourselves working at cross-purposes as everyone had their own "style." But after working with Frank we've realized we are in this together working towards common goals. We've reached top performance in the region and have taken our management practices across the country thanks to the training we received at Peak Experiences."

# Susan Herrington, Manager

Intria Items Inc.

"For the passed 8 years, I have had the pleasure of working with Peak Experience and Frank Gallant. Over the years, Frank has guided our team through leadership development and team building, using a variety of innovative tools such as Life Style Inventory, Group Style Inventory, and Organizational Culture Inventory. Peak Experience's approach of utilizing experiential activities and learning has continued to keep our team engaged year after year. Frank's involvement with our team has contributed to the extraordinary success and growth of our business. Our highly effective and dynamic team has been positively impacted by Frank's teaching, guidance and support."

## **Susan Steeves**, Site Director Wyndham Worldwide Canada Inc.

"Peak Experiences' LSI Leadership development workshop provides individuals, teams, and organizations with a common language for change strategies. The LSI accurately describes and helps motivate people toward the behaviours that are required to be effective in today's ever changing work environment. If you don't know where to begin to transform your team into a high performing work group, the LSI is an excellent first step."

## **Sarah MacDonald**, General Manager of Human Resources, Nova Scotia Power Inc.

"The process of people coming together to actualize the vision of an organization is a vital and rewarding life experience. Peak Experiences have demonstrated a strong grasp and effective use of team building skills that is proving to be a powerful force assisting A.A. Munro Insurance on this journey."

# Harley MacCaull, President,

A.A. Munro Brokerage Inc.

"Just wanted to tell you how much I have appreciated all you did for Bell Aliant and the help you provided me personally on the Culture Team. The materials were wonderful, your approach to culture change was powerful, and your approachable style was inviting. You did make a visible difference – I saw/felt it. Thank you for everything Frank. Hope our paths cross again."

**Trish Duff**, IT Manager, Bell Aliant Customer Experience "My experience with Peak Experiences has been a very positive one. Our organization was nearing a plateau in it its growth capability, and required a thorough review in order to understand how corporate culture effects individual and corporate potential and fulfilment. With the professional guidance and facilitation provided by the associates at Peak Experiences, we were able to identify and address measurable factors that have allowed us to continue to thrive as a performance-based corporate culture, by enhancing our ability to work more closely as unified team. Engaging Peak Experiences was a sound corporate decision."

#### Dan Boland, CEO,

Eastern Rehabilitation Inc.; VP, CBI Health, Atlantic Region

"Peak Experiences LSI Leadership workshop was instrumental in providing our managers with valuable insights into the strengths of their team members and areas where improvements could be made. Subsequent action has lead to greater employee satisfaction and higher performance in our work groups. Peak Experiences was resourceful, flexible, and innovative in developing and following up with this program. We will continue our work with them next year."

## Don Ingram, National Port Logistics,

Volkswagen Canada

"Thank you for your recent facilitation of our working group. We all enjoyed the meeting and found it very productive. We have a very diverse group of people, so what you did in bringing us together was very valuable making our meetings more enjoyable, relaxed, and profitable for the team."

## **William C. Morris**, Vice President - International Sales Bowater Newsprint Division

"Peak Experiences workshop exceeded my expectations. Frank Gallant's facilitation is knowledgeable, engaging and challenging. Really feel we are walking away with great additional information."

# Marsha Nettle, Human Resources Director,

Pete's Frootique

"The team building and LSI leadership development work we recently completed with you was outstanding. Your help and direction was greatly appreciated and we are very encouraged about our progress in developing a stronger team with more effective communication. We look forward to sharing our successes."

#### Suzanne Clark. Vice President

Starwood Vacations, Orlando, Florida

"Peak Experiences have turned our working group into a cohesive team! Thanks to their team building and organizational development workshops, our productivity and communication have increased substantially I highly recommend their expertise!"

**Barry Saunders**, General Manager, Global Television Atlantic

"Frank Gallant at Peak Experiences worked closely with the Bell Aliant Operational Leadership team. As the prime for my Vice President's business unit – I was amazed at how quickly and accurately Frank depicted our culture. I was very impressed with Frank's cultural knowledge and his ability to 'zero-in' on our strengths and deficiencies. He took the time to really get inside our culture and worked as a coach to help us develop solid, tangible plans for moving forward. The change was apparent to all very early on in the process and I'm pleased to say it has carried over into both our professional and personal lives. Frank's guidance had a profound positive effect on me - namely giving me more energy and the tools to be a better leader. I would highly recommend Frank and his company to any organization looking to positively change their culture or shape leaders!"

**Peter Henderson**, Senior Specialist - Contractor Health and Safety, Bell Aliant Customer Experience

"I would like to thank you for the eye-opening workshop last week. I have truly benefited and have committed to an action plan for change. It's funny in retrospect that when this workshop was first brought to my attention, I considered not going as the course outline brought up some reactions of things I needed to work on. I'm glad I pushed that aside and attended as it was one of the best things I could have done for personal growth."

**Tony Bigelow**, Manager ABM Offshore / Black & McDonald